



Consignment Agreement

A Show of Hands solicits high quality, creative craft and artwork to sell in the shop. All art must be hand made by the artist.

Prices will be determined in consultation with the shop's owners and the artist. Prices should be within 20% of the prices charged elsewhere; at shows or on your website.

Artwork should be provided with a written list of the pieces and suggested retail prices.

Pieces may be labeled with your logo but may not provide a website, phone number, or other contact information.

Please schedule an appointment whenever you bring in or pick up your work.

We try to schedule appointments during quiet periods but if customers come in to the shop while you are there, please step aside and let us interact with them. We can sell your work much more effectively if we pay attention to customers and if they feel we are being helpful.

How and where artwork is displayed is at the discretion of the shop's owners. We will probably move your pieces at least once or twice during the three-month period.

At the end of three months, please call to schedule a pickup. We will make our best effort to contact you but there is no storage space at the shop for work that hasn't sold. We can make an exception if you are out of town or ill but only if you call us. If we don't hear from you and can't reach you by phone or email, we'll have to donate your work to charity.

All artwork is owned by the artist while in our shop and should be insured by the artist. The artist will be responsible for making sure all items arrive undamaged and ready to display. Special instructions for jewelry: all earrings must be supplied on cards. Earring wires must be sterling silver or gold filled.

If an article is sold, the artist will receive 50% of the agreed retail price. If a customer contacts the artist directly after seeing the artist's work at A Show of Hands, we will expect the artist to negotiate a commission or finder's fee with A Show of Hands.

Checks are processed between the 15th and 25th of every month and you only receive a check if some of your items have been sold. Please do not call to ask about your check unless you think there has been an error of some kind.

The owners reserve the right to terminate your participation at A Show of Hands for any reason including the following: providing your direct contact information to customers, failing to make an appointment to drop off or pick up work, leaving work in the shop for more than 3 months, copyright infringement, consigning work made by someone else.

This contract has been revised and applies to artists who sign after June 1st, 2007.

Please read and initial each paragraph above.

Consignor's signature _____ Date _____

A Show of Hands authorized signature _____ Date _____

2204 Mt Vernon Avenue

Alexandria VA 22301

703.683.2905

www.ashowhands.biz



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Application

Name (Please Print) _____

Address _____

City _____ State _____ Zip _____

Email _____

Phone (h) _____ Cell _____

Phone (office) _____ Website _____

What is your art form? (photography, knitting, ceramics, jewelry...) _____

Are you self taught? If not, what classes have you taken/what training or education do you have?
(i.e. one class at the Torpedo Factory, 2 semesters of college courses, etc.)

Where else do you sell/exhibit your work? (please be specific: which craft shows and how many times have you participated, which stores and how long have you had pieces there?)

We have an array of special events at the shop. Please indicate how you would be willing to participate:

- Provide a brief biography that we can share with customers describing your background, your creative process, how you became interested in your particular art form or an interesting anecdote about yourself or your work (one page or less)

- Provide photos of your artwork and give permission to list your name and feature photos of yourself and/or your work on our website and in our emailed newsletters

- Planning or helping with a children's art activity during community events (example: making paper flags in July or cards for Mothers Day in May)
- Provide a link to our store on your website
- Distribute our store information at craft shows or among your customers and friends
- Provide us with your email list for purposes of sending out our newsletter (your contacts can choose to unsubscribe at any time)
- Donate a piece of your work that can be submitted for local charity auctions in order to promote the shop

A Show of Hands will be successful if the artists work together with the owners to promote the shop. Bringing your friends and customers into the shop will help sell your work and increase our exposure to potential customers. Your active participation is a powerful marketing tool and all artists who sell at our shop will benefit through our combined efforts.

Do you have other ideas for promoting A Show of Hands? _____

We will feature a specific artist every month with a special display in the shop and a reception which will be publicized through press releases, our website, and our monthly emailed newsletter. Receptions will be on the first Thursday of every month from 6pm to 9pm. The featured artist will be asked to attend the reception, speak for a few minutes about their work and their process and demonstrate, if possible. Featured artists should also plan to spend two hours in the shop on one of the Saturday mornings during the month talking to customers about themselves and their work.

Are you willing to be a featured artist? Yes _____ No _____